

PUMP SYSTEMS MANAGEMENT, INC. Projections															
CASH FLOW PROJECTION DATES															
INCOME STATEMENT	July.24	Aug.24	Sept.24	Oct.24	Nov.24	Dec.24	Jan.25	Feb.25	March.25	April.25	May.25	June.25	Year 1	Year 2	Year 3
Gross Sales:															
PSM INCOME															
	\$ 55,000.00	\$ 55,000.00	\$ 55,000.00	\$ 55,000.00	\$ 55,000.00	\$ 55,000.00	\$ 55,000.00	\$ 55,000.00	\$ 55,000.00	\$ 55,000.00	\$ 55,000.00	\$ 55,000.00	\$ 660,000.00	\$ 1,119,992.00	\$ 1,210,000.00
Total Sales															
Cost of Goods Sold:															
PSM COGS															
	\$ 36,150.00	\$ 36,150.00	\$ 36,150.00	\$ 36,150.00	\$ 36,150.00	\$ 36,150.00	\$ 36,150.00	\$ 36,150.00	\$ 36,150.00	\$ 36,150.00	\$ 36,150.00	\$ 36,150.00	\$ 433,800.00	\$ 727,994.80	\$ 786,500.00
Total COGS															
	\$ 36,150.00	\$ 36,150.00	\$ 36,150.00	\$ 36,150.00	\$ 36,150.00	\$ 36,150.00	\$ 36,150.00	\$ 36,150.00	\$ 36,150.00	\$ 36,150.00	\$ 36,150.00	\$ 36,150.00	\$ 433,800.00	\$ 727,994.80	\$ 786,500.00
Gross Profit															
GPW%	34%	34%	34%	34%	34%	34%	34%	34%	34%	34%	34%	34%	34%	35%	35%
Expenses:															
Advertising	\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 75.00	\$ 900.00	\$ 900.00	\$ 900.00
Amortization															
Bad Debts															
Bank Charges	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00
Charitable Contributions	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Commissions															
Contact Labor	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 18,000.00	\$ 36,000.00	\$ 33,000.00
Credit Card Fees															
Delivery Expenses	\$ 445.00	\$ 445.00	\$ 445.00	\$ 445.00	\$ 445.00	\$ 445.00	\$ 445.00	\$ 445.00	\$ 445.00	\$ 445.00	\$ 445.00	\$ 445.00	\$ 5,340.00	\$ 5,340.00	\$ 5,340.00
Depreciation															
Dues and Subscriptions	\$ 135.00	\$ 135.00	\$ 135.00	\$ 135.00	\$ 135.00	\$ 135.00	\$ 135.00	\$ 135.00	\$ 135.00	\$ 135.00	\$ 135.00	\$ 135.00	\$ 1,620.00	\$ 1,620.00	\$ 1,620.00
Insurance	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 18,000.00	\$ 24,000.00	\$ 27,000.00
Maintenance	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 1,800.00	\$ 3,000.00	\$ 3,000.00
Miscellaneous															
Office Expenses	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 3,000.00	\$ 7,100.00	\$ 12,000.00
Operating Supplies	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 3,000.00	\$ 1,500.00	\$ 1,500.00
Owner/Officer Comp.	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 36,000.00	\$ 36,000.00	\$ 36,000.00
Other Salaries & Wages	\$ 4,375.00	\$ 4,375.00	\$ 4,375.00	\$ 4,375.00	\$ 4,375.00	\$ 4,375.00	\$ 4,375.00	\$ 4,375.00	\$ 4,375.00	\$ 4,375.00	\$ 4,375.00	\$ 4,375.00	\$ 52,500.00	\$ 121,000.00	\$ 137,000.00
Payroll Taxes	\$ 590.00	\$ 590.00	\$ 590.00	\$ 590.00	\$ 590.00	\$ 590.00	\$ 590.00	\$ 590.00	\$ 590.00	\$ 590.00	\$ 590.00	\$ 590.00	\$ 7,080.00	\$ 13,831.70	\$ 16,122.30
Permits and Licenses	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 600.00	\$ 600.00	\$ 600.00
Postage	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00
Rent	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 18,000.00	\$ 36,000.00	\$ 36,000.00
Repairs	\$ 169.00	\$ 169.00	\$ 169.00	\$ 169.00	\$ 169.00	\$ 169.00	\$ 169.00	\$ 169.00	\$ 169.00	\$ 169.00	\$ 169.00	\$ 169.00	\$ 2,028.00	\$ 2,028.00	\$ 2,028.00
Telephone	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 250.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00
Travel & Entertainment	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 6,000.00	\$ 15,000.00	\$ 18,000.00
Utilities	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00
Fork lift/ Vehicle Expense	\$ 1,620.00	\$ 1,620.00	\$ 1,620.00	\$ 1,620.00	\$ 1,620.00	\$ 1,620.00	\$ 1,620.00	\$ 1,620.00	\$ 1,620.00	\$ 1,620.00	\$ 1,620.00	\$ 1,620.00	\$ 19,440.00	\$ 24,000.00	\$ 24,000.00
Total Expenses	\$ 17,059.00	\$ 17,059.00	\$ 17,059.00	\$ 17,059.00	\$ 17,059.00	\$ 17,059.00	\$ 17,059.00	\$ 17,059.00	\$ 17,059.00	\$ 17,059.00	\$ 17,059.00	\$ 17,059.00	\$ 204,708.00	\$ 340,919.70	\$ 367,110.30
Net Income	\$ 1,791.00	\$ 1,791.00	\$ 1,791.00	\$ 1,791.00	\$ 1,791.00	\$ 1,791.00	\$ 1,791.00	\$ 1,791.00	\$ 1,791.00	\$ 1,791.00	\$ 1,791.00	\$ 1,791.00	\$ 21,492.00	\$ 51,077.50	\$ 56,389.70
	3.26%	3.26%	3.26%	3.26%	3.26%	3.26%	3.26%	3.26%	3.26%	3.26%	3.26%	3.26%	3.26%	4.56%	4.66%

Secured Creditor

BankFirst liquidated asset value \$27,700.00 less liquidation expenses \$20,000.00 = \$7,700 or \$213.89/Month.

* Most of the inventory is single purpose amounting to scrap value if liquidated

FILED

JUN 13 2024

CLERK, U.S. BANKRUPTCY COURT
NORTHERN DISTRICT OF TEXAS